

Application & Solicitation Disclosure for Variable Rate MBA Loan

Loan Interest Rate & Fees

Your **starting interest rate** will be between

4.615% and **11.115%**

After the starting rate is set, your rate will then vary with the market.

Your Starting Interest Rate (upon approval)

The starting interest rate you pay will be determined after you apply. It will be equal to the 3-Month LIBOR Index plus a Margin. The value of the 3-Month LIBOR Index varies with the market each quarter. The Margin is a fixed value that is set at the time of your application, based on your credit history, which repayment option you choose and other factors including your cosigner's credit history (if applicable). If approved, we will notify you of the rate you qualify for within the stated range.

Your Interest Rate during the Life of the Loan

Your rate is variable. This means that your rate could move lower or higher than the rates on this form. The variable rate is based upon the 3-Month LIBOR Index (as published in the *Wall Street Journal*). For more information on this rate, see the reference notes.

Although the interest rate will vary after you are approved, the interest rate will **never exceed 18.000%** (the maximum allowable for this loan).

Loan Fees and Charges

Application Fee: Zero
Origination Fee: Zero
Repayment Fee: Zero

Late Charge: Zero
Returned Check Charge: Zero

Loan Cost Examples

The total amount you will pay for this loan will vary depending upon when you start to repay it. This example provides estimates based upon four (4) different repayment options available to you while enrolled in school.

Repayment Option <small>(While enrolled in school)</small>	Amount Provided <small>(Directly to your school)</small>	Interest Rate <small>(Highest possible starting rate)</small>	Loan Term <small>(How long you have to pay off the loan)</small>	Total Paid over 20 years <small>(Includes associated fees)</small>
1. DEFER PAYMENTS Make no payments during the deferment period (automatic in-school deferment). Interest will be charged and added to your loan.	\$10,000	11.115%	20 years starting <u>after</u> the deferment period	\$31,883.09
2. PAY ONLY THE INTEREST Make interest payments but defer payments on the principal amount during the deferment period.	\$10,000	11.115%	20 years starting <u>after</u> the deferment period	\$27,740.22
3. MAKE FIXED IN-SCHOOL PAYMENTS Select the in-school payment option during the application process and make fixed payments of \$25 each month during the deferment period. Unpaid interest will be added to your loan.	\$10,000	11.115%	20 years starting <u>after</u> the deferment period	\$30,798.32
4. MAKE FULL PAYMENTS Pay both the principal and interest amounts (required while enrolled in school less than half-time).	\$10,000	11.115%	20 years starting <u>after</u> your first payment	\$24,955.92

About this example

Repayment examples 1-3 assume that you remain in school for 2 years and have a 9-month grace period (together, the deferment period) before the loan term begins. Repayment example 4 assumes full payments begin immediately. You must select the Fixed In-School Payment option during the application process to receive the example interest rate described in example #3. All examples are based on **the highest rate currently charged** and associated fees. You always have the option to make payments ahead of schedule without penalty. By making payments ahead of schedule, you can reduce the total cost of your loan.

Federal Loan Alternatives

Loan Program	Current Interest Rates by Program Type (for loans with a first disbursement between July 1, 2017 and June 30, 2018)
PERKINS for Students	5.0% fixed
STAFFORD for Students	4.45% fixed Undergraduate Subsidized & Unsubsidized
	6.00% fixed Graduate Unsubsidized
PLUS for Parents and Graduate / Professional Students	7.00% fixed

You may qualify for Federal education loans.

For additional information, **contact your school's financial aid office or the Department of Education at: StudentAid.gov**

Next Steps

1. Find Out about Other Loan Options

Some schools have school-specific student loan benefits and terms not detailed on this Form. Contact your school's financial aid office or visit the Department of Education's web site at: StudentAid.gov for more information about other loans.

2. Follow These Steps to Apply for This Loan

- Complete the application and consider adding a cosigner. A cosigner may improve your chances for approval and may lower your interest rate.
- Sign your Promissory Note. Access your account at DiscoverStudentLoans.com to sign it electronically, or mail your Promissory Note to us with your original signature.
- Verify your cosigner (if you have a cosigner) has completed and signed the Cosigner Addendum. Your cosigner can access their account at DiscoverStudentLoans.com to sign it electronically or mail it to us with their original signature.
- Complete and sign the Self-Certification Form. Access your account at DiscoverStudentLoans.com to sign it electronically, or mail your Self-Certification Form to us with your original signature. You may get the Self-Certification Form from your school's financial aid office.
- Obtain school certification. In most cases, we will contact your school and request school certification on your behalf. Your loan amount will be the lesser of: the amount you request, the amount certified by your school, or the amount we approve.

If you are approved for this loan, the loan terms will be available for 30 days (terms will not change during this period, except as permitted by law and the variable interest rate may change based on the market).

REFERENCE NOTES

Variable Interest Rate

- Your loan has a variable interest rate that is based on the 3-Month London Interbank Offered Rate (LIBOR), a publicly available index. We will adjust your rate quarterly on each Jan 1, Apr 1, Jul 1 and Oct 1 (the "interest rate change date"), based on the 3-Month LIBOR Index, published in the Money Rates section of the *Wall Street Journal* 15 days prior to the interest rate change date, rounded up to the nearest one-eighth of one percent (0.125% or 0.00125). Your rate will be calculated each quarter by adding a Margin between 2.990% and 9.490% to the 3-Month LIBOR Index.
- For more information and the most recent value of the 3-Month LIBOR Index, visit DiscoverStudentLoans.com/Rates.
- The rate will not increase more than once a quarter, but there is no limit on the amount that the rate could increase at one time.
- Rates are typically higher without a cosigner.

School Disbursement

- Your school will receive the funds, credit your school account, and forward any remaining amount to you.

Borrower Eligibility Criteria

- Be enrolled at least half-time in a graduate program at an eligible business school.
- Be seeking a degree.
- Be making satisfactory academic progress as defined by your school.
- Be a US citizen, permanent resident or international student (international students require a cosigner).
- Be 16 years or older at the time you apply.
- Pass a credit check.

Cosigner Eligibility Criteria

- Must be a US citizen or permanent resident.
- Must be 18 years or older at the time of loan application.
- Must pass a credit check.

Bankruptcy Limitations

- If you file for bankruptcy, you may still be required to pay back this loan.

Military Annual Percentage Rate (MAPR)

Effective October 3, 2016, federal law provides important protections to members of the Armed Forces and their dependents relating to extensions of consumer credit, including installment loans. In general, the cost of consumer credit to a member of the Armed Forces and their dependents may not exceed an annual percentage rate of 36 percent. This rate must include, as applicable to the credit transaction or account:

- the costs associated with credit insurance premiums;
- fees for ancillary products sold in connection with the credit transaction;
- any application fee charged (other than certain application fees for specified credit transactions or accounts); and
- any participation fee charged (other than certain participation fees for a credit card account)

To hear this disclosure by phone or for more information on whether this applies to you, please contact us at 1-844-DFS-4MIL anytime 24/7. If calling outside the US, you can contact us at +1-801-451-3730.

More information about loan eligibility and repayment deferral or forbearance options is available in your Promissory Note, on DiscoverStudentLoans.com, or by calling us at 1-800-STUDENT.

Application & Solicitation Disclosure for Fixed Rate MBA Loan

Loan Interest Rate & Fees

Your interest rate will be between

6.490% and **11.990%**

After your rate is set, your rate will be fixed for the life of the loan.

Your Interest Rate (upon approval)

The interest rate you pay will be determined after you apply. It will be based on your credit history, which repayment option you choose and other factors including your cosigner’s credit history (if applicable). If approved, we will notify you of the rate you qualify for within the stated range.

Your Interest Rate during the Life of the Loan

Your rate is fixed. This means that your rate will not change during the life of the loan.

The maximum rate on the loan is the fixed rate, which will be disclosed to you after you are approved.

Loan Fees and Charges

Application Fee: Zero **Late Charge:** Zero
Origination Fee: Zero **Returned Check Charge:** Zero
Repayment Fee: Zero

Loan Cost Examples

The total amount you will pay for this loan will vary depending upon when you start to repay it. This example provides estimates based upon four (4) different repayment options available to you while enrolled in school.

Repayment Option <small>(While enrolled in school)</small>	Amount Provided <small>(Directly to your school)</small>	Interest Rate <small>(Highest possible rate)</small>	Loan Term <small>(How long you have to pay off the loan)</small>	Total Paid over 20 years <small>(Includes associated fees)</small>
1. DEFER PAYMENTS Make no payments during the deferment period (automatic in-school deferment). Interest will be charged and added to your loan.	\$10,000	11.990%	20 years starting <u>after</u> the deferment period	\$34,314.66
2. PAY ONLY THE INTEREST Make interest payments but defer payments on the principal amount during the deferment period.	\$10,000	11.990%	20 years starting <u>after</u> the deferment period	\$29,408.44
3. MAKE FIXED IN-SCHOOL PAYMENTS Select the in-school payment option during the application process and make fixed payments of \$25 each month during the deferment period. Unpaid interest will be added to your loan.	\$10,000	11.990%	20 years starting <u>after</u> the deferment period	\$33,126.61
4. MAKE FULL PAYMENTS Pay both the principal and interest amounts (required while enrolled in school less than half-time)	\$10,000	11.990%	20 years starting <u>after</u> your first payment	\$26,408.52

About this example

Repayment examples 1-3 assume that you remain in school for 2 years and have a 9-month grace period (together, the deferment period) before the loan term begins. Repayment example 4 assumes full payments begin immediately. You must select the fixed in-school payment option during the application process to receive the example interest rate described in example #3. All examples are based on **the highest rate currently charged** and associated fees. You always have the option to make payments ahead of schedule without penalty. By making payments ahead of schedule, you can reduce the total cost of your loan.

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- Sign your Promissory Note. Access your account at DiscoverStudentLoans.com to sign it electronically, or mail your Promissory Note to us with your original signature.
- Verify your cosigner (if you have a cosigner) has completed and signed the Cosigner Addendum. Your cosigner can access their account at DiscoverStudentLoans.com to sign it electronically or mail it to us with their original signature.
- Complete and sign the Self-Certification Form. Access your account at DiscoverStudentLoans.com to sign it electronically, or mail your Self-Certification Form to us with your original signature. You may get the Self-Certification Form from your school's financial aid office.
- Obtain school certification. In most cases, we will contact your school and request school certification on your behalf. Your loan amount will be the lesser of: the amount you request, the amount certified by your school, or the amount we approve.

If you are approved for this loan, the loan terms will be available for 30 days (terms will not change during this period, except as permitted by law).

REFERENCE NOTES

Fixed Interest Rate

- For more information about interest rates, please visit: DiscoverStudentLoans.com/Rates.
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School Disbursement

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Borrower Eligibility Criteria

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